

## 2011 Agenda

### Verification of Quorum

Cathy Paraschos, Chairperson

### Chairperson's Report

Cathy Paraschos, Chairperson

### President's Report

Keith Kearney

### Approval of Minutes of 2010 Meeting

Cathy Paraschos, Chairperson

### Report of The Treasurer

Allan Griffin, Jr.

### Unfinished Business

Cathy Paraschos, Chairperson

### New Business, Other Than Elections

Cathy Paraschos, Chairperson

### Election of Directors

Dorothea Pickens

### Adjournment

Cathy Paraschos, Chairperson

### Drawing for Door Prizes

Jana Anders

## Vision Statement

InvesTex Credit Union will develop lasting relationships that promote our members' quality of life and financial well-being.

## Mission Statement

InvesTex Credit Union is dedicated to the highest quality service for its members, while maintaining a solid financial foundation. Our core values reflect the strong character of our members and our growing relationship with them.

## Operational Changes

- Construction on the new NLW Heights branch began in 2010.
- On December 22, 2010, the credit union submitted an application to Texas Credit Union Department requesting to amend the bylaws (Section 3.01) by adding *Al's Formal Wear* to be within the credit union's field of membership.
- Membership total as of December 31, 2010 is 20,856.
- The credit union incurred non-operational expenditures of \$699,982 in 2010 related to impairments to the National Credit Union Share Insurance Fund and the Corporate Stabilization Fund as determined by the National Credit Union Administration.

## Our History, Our Future

- 1952 — Aldine Teachers Credit Union was established by W.W. Thorne, Superintendent of Aldine I.S.D. and other community leaders to serve district employees and their families.
- 1973 — Membership expanded to include North Harris County Junior College.
- 1976 — Main Office built by Aldine High School students.
- 1985 — Drive-thru lanes added to the Main Office.
- 1990 — Expanded the Main Office to support growth.
- 2000 — Remote services such as FREE online banking, bill pay, and call center services were introduced.
- 2002 — Membership reaches 13,000.
- 2004 — Name changed to InvesTex Credit Union to reflect the growing field of membership. Introduced a new phone system and a platinum credit card.
- 2005 — Membership expanded to include the geographical area of Lone Star College System.
- 2005 — First two branches were deployed: Cypresswood and Atascocita.
- 2005 — ATMs were added to 6 Lone Star College System campuses.
- 2006 — Membership reaches 14,500.
- 2006 — Mortgage products were introduced to the membership.
- 2007 — Implemented the "Adopt-A-School" program.
- 2007 — Enhanced security for online banking users with multi-factor authentication and completed a full computer system conversion.
- 2007 — Upgraded credit union's main computer and network systems to enhance member service, continuity, and security.
- 2007 — Merger with Associates Mutual Credit Union expanded membership to almost 20,000 and the credit union's fifth branch location.
- 2008 — Deployed new branch location in Tomball and established a Hot-Site backup computer system.
- 2009 — Despite economic challenges, continued strong growth and success.
- 2010 — Continued to offer meaningful promotions to help the membership manage through the recovering economy.

InvesTex Credit Union continues to make its own history year after year. Products and services available to InvesTex members match or beat other financial institutions. The credit union is part of ongoing and worthwhile community efforts such as the "Adopt-A-School" program, independent school district educational programs, participation with several local business chambers, and much more. FREE services offered such as all electronic services, 28,000 available ATMs, and checking accounts with no service fees are just a few ways InvesTex reinvests back into the membership. InvesTex is truly "Making Life Better since 1952"!

## Statement of Condition

As of December 31

	2010	2009
<b>ASSETS</b>		
LOANS TO MEMBERS	64,525,421	60,073,073
ALLOWANCE FOR LN LOSSES	(168,282)	(187,912)
TOTAL ACCOUNTS RECEIVABLE	95,052	132,394
CASH IN BANK/ON HAND	2,816,841	2,926,976
INVESTMENTS	19,675,379	19,723,933
ALL OTHER ASSETS	5,616,858	4,636,401
<b>TOTAL ASSETS</b>	<b>92,561,269</b>	<b>87,304,865</b>
<b>LIABILITIES</b>		
ACCOUNTS PAYABLE	1,222,953	977,381
<b>TOTAL LIABILITIES</b>	<b>1,222,953</b>	<b>977,381</b>
<b>EQUITY</b>		
MEMBER SHARES	80,440,791	75,481,257
MEMBER CAPITAL	10,897,525	10,846,227
<b>TOTAL EQUITY</b>	<b>91,338,316</b>	<b>86,327,484</b>
<b>LIABILITIES + EQUITY</b>	<b>92,561,269</b>	<b>87,304,865</b>

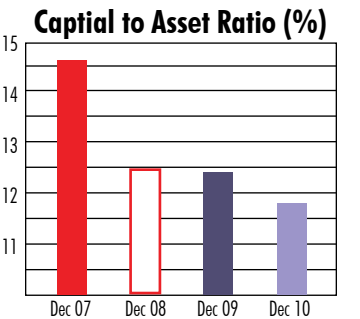
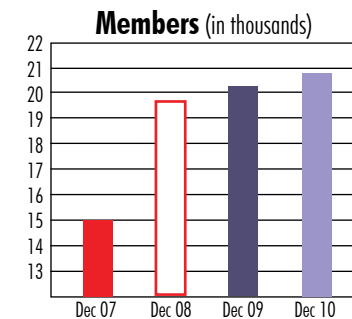
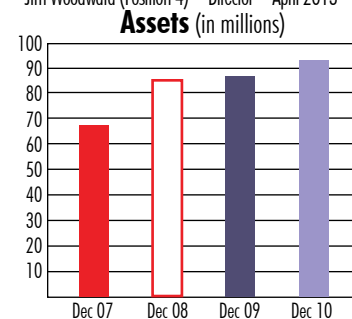
## Board of Directors Term Expiration Dates

### As of 12/31/2010

Cathy Paraschos (Position 2) — Chairperson — April 2012  
 Dr. Bob Williams (Position 3) — Vice Chair — April 2012  
 Elliott Lansford (Position 1) — Secretary — April 2012  
 Allan Griffin Jr. (Position 9) — Treasurer — April 2011  
 Dorothea Pickens (Position 5) — Director & Supervisory Committee Chair — April 2013  
 Roy Smith (Position 7) — Director — April 2011  
 Ellis Kuehn (Position 8) — Director — April 2011  
 Teresa Dossman (Position 6) — Director — April 2013  
 Jim Woodward (Position 4) — Director — April 2013

## Management

Keith Kearney - CEO/President  
 Brian Ellis - VP Marketing  
 Jana Anders - VP Business Development  
 Martha Mireles - VP Lending  
 Gail Russell - VP Operations  
 Kelly Payne - VP Human Resources  
 John Tomson - VP I.T.  
 Cindy Kirsch - AVP Accounting



## Operating Statement

As of December 31

	2010	2009
<b>INCOME</b>		
INCOME FROM LOANS	3,980,815	3,921,751
INVESTMENT INCOME	567,232	685,839
OTHER INCOME	2,662,180	2,541,803
<b>TOTAL INCOME</b>	<b>7,210,227</b>	<b>7,149,393</b>
<b>EXPENSE</b>		
OPERATIONS EXPENSES	5,439,700	5,278,324
LOAN LOSSES	315,000	412,825
OTHER EXPENSES	100,568	212,478
<b>TOTAL EXPENSE</b>	<b>5,855,268</b>	<b>5,903,627</b>
<b>NET BEFORE DIVIDENDS</b>	<b>1,354,959</b>	<b>1,245,766</b>
<b>DIVIDENDS</b>		
TOTAL SHARES	75,345	77,849
HIGH YIELD CHECKING INT.	43,849	46,267
TOTAL CHECKING	8,199	10,355
TOTAL IRA SHARES	70,139	73,081
TOTAL IRA	47,853	91,915
TOTAL CERTIFICATES	358,293	493,851
<b>TOTAL DIVIDENDS</b>	<b>603,678</b>	<b>793,318</b>
<b>NET AFTER DIVIDENDS</b>	<b>751,281</b>	<b>452,448</b>
NCUA MEMBER INSURANCE EXPENSE	(202,375)	(113,353)
OTHER NON-OP	(497,607)	(322,633)
<b>TOTAL NON-OP INC/EXP</b>	<b>(699,982)</b>	<b>(435,986)</b>
<b>NET INCOME</b>	<b>51,299</b>	<b>16,462</b>

## Treasurer's Report

Despite a slow recovery, InvesTex Credit Union completed another successful year in 2010. Although the year was filled with economic challenges, the credit union continued to provide extremely low loan rates, competitive deposit rates as well as great promotions to assist over 20,000 members in achieving their financial goals.

The credit union industry has experienced financial set-backs and challenges this past year. As a result of the mortgage crisis, several corporate credit unions suffered significant losses which were shared by their member credit unions; including InvesTex. InvesTex Credit Union's money management account is with Southwest Corporate FCU (SWC). NCUA took conservatorship of SWC in September 2010 due to underperforming investments. There has been no drop in service and plans are underway to migrate the organization into another entity. Credit union member deposits continue to be fully insured to at least \$250,000 and Texas credit unions remain well capitalized.

Non-operating losses from the depletion of the InvesTex Credit Union's remaining balance at SWC and additional NCUSIF corporate and insurance impairments reduced the assets \$699,982 in 2010. Despite these non-operating losses, InvesTex Credit Union finished the year with a positive net income and with no decline in services to the membership or material change in operations. This fact is a great testament to the solid management and sound financial policies of InvesTex.

The credit union continues to expand the mortgage lending program providing low closing costs, low loan rates and flexible terms to members resulting in almost \$7 million in well underwritten mortgage loans and \$4.4 million in home equity loans. Overall the credit union's loan portfolio grew 7.4% for 2010 in a very competitive and challenging economic environment, while the rest of the credit union industry averaged negative 1.4% loan growth.

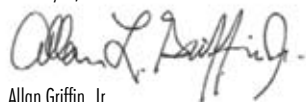
InvesTex continues to provide 5 full-service branch locations that deliver competitively priced products to serve the membership. Construction on the new facility for the Height branch began in August 2010. The new branch is located less than a mile south of the North Loop West branch. The new address is 1614 North Durham Street, Houston, TX 77008. The architecture and design is truly unique. The new branch will not only deliver the same great products and services but includes additional amenities such as expanded parking, more drive-thru lanes, a drive-up ATM and more. Despite InvesTex investing into the new branch, the Fixed Asset ratio of 4.6% remains within regulatory requirements.

Attached are the Statement of Condition and the Operating Statement for the past two years ended December 31, 2010. The credit union's capital position continues to be exceptionally strong at 11.77%, and the Return on Average Assets is at .05%.

InvesTex Credit Union enlisted the services of John Weaver & Associates to conduct the Supervisory Committee Annual Review of the books and records of the credit union for the 12-month period ended March 31, 2010. The review was accomplished in accordance with the National Credit Union Administration Rules and Regulations and the Texas Credit Union Department Regulations. The review report stated, "The records and supporting documentation have been found to be in excellent condition." The Texas Credit Union Department also performed an examination of InvesTex Credit Union as of December 31, 2009, and we are pleased to report that the credit union continues to be a strong and efficiently managed institution.

We would like to take this opportunity to thank our members for their continued loyalty and support and ask you to tell your friends about the great things going on at InvesTex. It is because of you that we continue to grow and be successful. We would also like to express our appreciation to the credit union staff for all their hard work serving the best interests of our members. Despite many economic challenges, we look forward to another successful year, "Investing in Texas by Investing in You!"

Thank you,



Allan Griffin, Jr.  
Treasurer

## INVESTEX CREDIT UNION MINUTES OF THE 2010 ANNUAL MEETING

April 22, 2010

Directors present were Cathy Paraschos, Ellis Kuehn, Roy Smith, Dottie Pickens, Teresa Dossman, Elliott Lansford, Allan Griffin, Dr. Bob Williams and Jim Woodward. Committee member Dan Calvert, committee member Jack Wilson, the credit union management team, various employees, and various members of the credit union were also present.

Jana Anders, VP of Business and Community Development, welcomed members in attendance and special guests. Ms. Anders led the attendees in the Pledge of Allegiance, and the invocation, followed by dinner.

Debi Koch, Principal of Carl Wunsche, presented the CEO, Mr. Keith Kearney with a certificate of appreciation for the credit union's involvement with the PTO.

Ms. Anders announced the six scholarship winners; Tiffany Brown, Jarrid Denman, Joseph Faul, Jr., Daniel Dietz, Clifton Boudreaux, and Lauren Jackson. Each winner present was introduced to the members in attendance and presented their scholarship by the Chairperson of the Board, Ms. Cathy Paraschos and the CEO, Mr. Keith Kearney.

The official annual meeting was called to order at 7:35pm. Ms. Cathy Paraschos, Board Chairperson, ascertained that a quorum was present as required. Ms. Paraschos presented the Chairperson's Report. She recognized the Board of Directors, special guests and the credit union staff. She delivered a report discussing the many achievements the credit union had accomplished during the past year and noted the tremendous amount of community involvement.

Ms. Paraschos called on Mr. Keith Kearney, CEO, to present the President's Report. Mr. Kearney discussed the various achievements during the past year, emphasized the credit union's commitment to serving the community, discussed various products and services offered by the credit union, and discussed the challenges the credit union faced in the past year.

Ms. Paraschos presented the Annual Meeting Minutes from 2009 for review. Upon motion by Jerry Homan, seconded by Jack Wilson, it was unanimously voted to accept the minutes of the 2009 Annual Meeting as presented.

Ms. Paraschos called on Allan Griffin to present the Treasurer's Report. He discussed the report as printed in the Annual Report. Mr. Griffin provided an inspired discussion on the overall strength of the credit union. Upon motion by Mark Madeley, seconded by Ben Keith, it was unanimously voted to accept the Treasurer's report as presented.

Ms. Paraschos asked if there was any Unfinished Business. There was none.

Ms. Paraschos asked if there was any New Business (other than Elections). There was none.

Ms. Paraschos called on Dr. Bob Williams to give the nominating committee report. Dr. Williams presented Ms. Dottie Pickens, Ms. Teresa Dossman, and Mr. Jim Woodward for re-election. Dr. Williams explained that there were no nominations by petition as required by the election rules. Therefore, the nominees should be elected by acclamation. Upon motion by Dr. Bob Williams, seconded by P. E. Marion, it was unanimously voted to accept the election of the nominees as presented by acclamation.

Upon motion by Allan Griffin, seconded by Dorothy Weathers, the meeting was declared adjourned at 8:30pm.

**Main Office**  
905 Aldine Bender  
Houston, Texas 77032

**Atascocita Branch**  
5444 Atascocita Road  
Suite 108  
Humble, Texas 77346

**NLW - Heights Branch**  
1614 North Durham Drive  
Houston, TX 77008

Office	281-449-0109
Toll-Free	866-449-0109
Fax	281-449-3649
Audio Response	281-442-4917
Toll-Free Audio Response	866-298-4917
Website	InvesTexCU.org
Email	info@InvesTexCU.org

**Hours of Operation**  
Lobby Hours  
Monday-Friday (except Thursday): 8:30am to 5:00pm  
Thursday: 9:00am to 5:00pm  
Saturday: 8:30am to 3:00pm

**Drive-Thru**  
Main  
Mon-Fri: 7:00am to 6:00pm  
Saturday: 8:30am to 3:00pm

All Other Branches  
Monday-Friday: 8:30am to 6:00pm  
Saturday: 8:30am to 3:00pm

**Cypresswood Branch**  
230 Cypresswood Drive  
Suite H  
Spring, Texas 77388

**Tomball Parkway Branch**  
24922 Tomball Parkway,  
Suite 100  
Tomball, TX 77375

# 2010 Annual Report

