



Quarterly Notes

Mission Statement:

"To Improve Our Members' Financial Position"

For Members of Breco Federal Credit Union

First Quarter 2006

Preparing you for life's opportunities

I am pleased to announce that Breco FCU has partnered with Simm, Fulcher & Associates, a financial advisory practice of Ameriprise Financial Services, Inc.

Together, we will be providing a long awaited program to our members; expert financial planning advice on an individual basis. Breco FCU plans to offer free financial seminars on topics such as: retirement planning, tax planning strategies, estate planning, money management, protection planning and investment planning. Members will receive a \$100 discount toward any Financial Planning and Advice Services offered by Simm, Fulcher & Associates. Newsletter articles will be featured on page 3 of the newsletter and are on our website, www.brecofcu.com. Simm, Fulcher & Associates can be contacted at 1-888-723-9223 or by email at Gregory.a.fulcher@ampf.com.

Over the last several months, I have had the pleasure of working with Greg Fulcher, my Ameriprise Financial Advisor. I was originally referred to Greg Fulcher by Fred Allen, Breco FCU Board member, as someone who could help with college funding for my graduating senior. Not only was Greg tremendous in helping us understand and navigate through the college funding and admissions process, he has also assisted us in getting a better handle on our retirement planning. Greg and his staff truly care about their clients and doing what is best for them. As he has often told me, "I won't do anything for you unless I feel I can bring more value than what it will cost you." I can honestly say this has always been the case.

Sincerely,
Ronnie Stephens,
CEO / President

Data Processing Conversion to Better Serve You

Several months ago Breco FCU began searching for the best data processing system for our members and staff. A data processing system is the software that the credit union uses to complete member transactions, provide home banking services, check and deposit processing, accounting operations, loan processing and much more. The decision has been made which software system Breco FCU will utilize and the process has begun to make the conversion as easy as possible. Conversions are often challenging and we plan to complete this with minimal interruptions to our membership. The new system will be an exciting leap forward for us in terms of technology and internal system capabilities. Some of the changes/benefits you will see after June 1, 2006 are:

- Real time balances for Debit Cards, Voice Response and Home Banking
- Ability to make credit card payments via Home Banking and Voice Response
- Ability to automatically draft loan payments from other institutions
- E-mail notices of important activity on your accounts
- New phone number for voice response
- Reissued debit and ATM cards with new PINs

It would take several pages to list everything the new system will allow us to do but most importantly, it will improve our member service and prepare the credit union for the financial demands of the future. **All branches will be closed on Thursday, June 1, 2006.** There should be no other disruption to your account service. Continue to watch for more information from us on this process as we move ahead. If you have any questions or concerns regarding the conversion, please email info@brecofcu.com.

Branch Closings:

Good Friday, April 14, 2006

Memorial Day, May 29, 2006,

Independence Day, July 4, 2006

To Better
Serve You,
Conversion
Day,
June 1, 2006

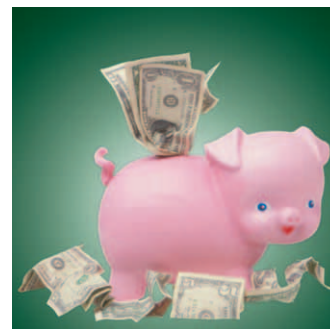
SAVINGS RATES

Regular Shares, IRAs and Christmas Club: 1.25% (1.26% APY) – Rate paid during last quarter. Dividends declared at end of each quarter.

*Must maintain minimum average daily balance of \$25.00 to earn dividends.

Checking Accounts: .75% (.75% APY) - No monthly service charge, no per check fee, direct deposit available, free debit card

*Must maintain minimum average daily balance of \$100.00 to earn dividends.



APY = Annual Percentage Yield. Rates current as of March 1, 2006. Rates subject to change without notice.

Term Share Certificates

(\$500 Minimum)

6 months – 2.05% APY (2.03%)
12 months – 2.45% APY (2.42%)
18 months – 2.65% APY (2.62%)
24 months – 2.95% APY (2.91%)
36 months – 3.35% APY (3.30%)
48 months – 3.85% APY (3.78%)
60 months – 4.15% APY (4.07%)

(\$10,000 Minimum)

6 months – 2.15% APY (2.13%)
12 months – 2.55% APY (2.52%)
18 months – 2.75% APY (2.72%)
24 months – 3.05% APY (3.01%)
36 months – 3.45% APY (3.40%)
48 months – 3.95% APY (3.88%)
60 months – 4.25% APY (4.17%)

For Bill's Sake!

Why spend 40 cents just to put your bills in the mail when you can use Breco's FREE* Bill Pay?

Bill Pay is fast, safe and reliable and is already used by millions of people nationwide. Log into Home Banking (a FREE Breco FCU service that allows you to view your account online), sign up for Bill Pay, complete the payee information, and your ready to pay your bills online! Go to www.brecofcu.com to get started.

* The service is free if it is used at least one time a month. If it is not used, there is a fee of \$4.95.

Special 9-Month Certificate Rate

Because your savings should work as hard as you do...we are offering a special 9-month certificate with a yield of 4.25% APY* The minimum deposit required is only \$500.

Not only are the yields for this share certificate higher than the yields for our share accounts, they're also consistently higher than those offered by competing financial institutions. Put Your Money to Work!

*APY is annual percentage yield. Early withdrawal penalties apply. Promotional 9 month certificate will not renew at maturity and funds will be deposited into your share savings account. Interest is compounded monthly. Offer good through April 30, 2006. Rate current as of 2/17/06.

Congratulations to our last newsletter winner, Bobby Williams who won a \$50 gift certificate. Don't forget to enter this edition's drawing below.

Win a \$50 deposit into your account!!!

Simply answer the questions below and send your completed entry to L-SHER-BCU or 1850 S. Sherwood Forest Blvd., Baton Rouge, LA 70816. The answers to all of the questions are found in this newsletter. The deadline to enter is May 31, 2006. A winner will be drawn from among all of the correct and completed entries.

1. What is the dollar amount of the discount that members will receive from Financial Planning and Advice Services offered by Simm, Fulcher & Associates? _____
2. Bill Pay is _____ if used at least once a month. If it is not used, there is a fee of _____ for that month.
3. Tell us how Breco FCU can serve you better. (Answer is not in the newsletter. There is no wrong answer.)

Name: _____ Phone #: _____

LOAN RATES

New Auto & Motorcycle: Up to 100% financing, .25% discount for 10% down, .50% discount for 20% down
4.49% - 11.49% APR Terms from 24 - 72 months (72 month term available ONLY on loans over \$25,000)

Used Auto & Motorcycle: Up to 100% financing, .25% discount for 10% down, .50% discount for 20% down: (Loans up to NADA Retail Value)
4.49% - 13.24% APR Terms from 24 - 60 months (60 month term available ONLY on loans over \$10,000)

Signature: Borrow up to \$15,000 for personal needs.
7.50% - 18.00% APR
Terms from 24 - 60 months

Student Tuition: Borrow up to \$15,000 for school tuition.
6.50% - 13.75% APR Terms from 9 - 12 months

Share & Share Certificate Secured: Borrow against funds in your regular share account or share certificate
Share Secured - 4.00% APR
Share Certificate Secured - 2.0% APR above certificate rate

Home Equity: Borrow on the equity in your home. Up to 100% Loan to Value.
5.90% - 12.25% APR – Terms from 5 – 15 years

Home Equity Line of Credit: Up to 100% Loan to Value. Credit card and check access to your line.
5.25% APR – Adjustable rate

1st Mortgages: 15, 20 and 30 year fixed rates and adjustable rates available.
Call 1-800-366-6041 to pre-qualify or go to www.homeloancu.com
Call us for current rates

Visa Platinum: 9.9% - No annual fee, 25 day grace period .

Visa Classic: 12.9% - No annual fee, 25 day grace period

Personal Computer: Finance the purchase of a new PC, 90% financing
8.25% - 12.75% APR Terms from 18 – 36 months, borrow up to \$5,000

New Boats, 4 Wheelers, Jet Skis, Lawn Tractors: Up to 100% financing, .25% discount for 10% down, .50% discount for 20% down
6.00% - 12.25% APR Terms from 36 - 72 months

Used Boats, 4 Wheelers, Jet Skis, Lawn Tractors: Up to 75% financing
8.00% - 14.25% APR Terms from 36 - 60 months

New Motor Homes / Travel Trailers: Up to 85% financing, 1.00% discount for 25% down
8.00% - 16.00% APR Terms from 5 – 10 years

Used Motor Homes / Travel Trailers: Up to 80% financing
9.00% - 18.00% APR Terms from 5 – 10 years

Land Loans: Purchase acreage or raw land
6.50 – 11.75% APR Terms from 10 – 12 years, 80% LTV financing

APR = Annual Percentage Rate. Loans granted on approved credit. Rates, terms and loan limits determined by credit criteria. Rates are subject to change. Call for current rates.

LIKE IT?
Let Us Finance It For You

Parents and College Students: Appealing For More Financial Aid

Hopefully by now you have received your Student Aid Report (SAR) and submitted any necessary changes for verification. After verification is completed, each college will begin the process of issuing financial aid award letters to all deserving students. This will include many high income families whose students attend higher-priced private colleges. Private colleges often discount tuition to attract good students from high income families.

Unfortunately, financial aid awards can fall short of what you anticipate. You may receive an award from a second-choice school that is more generous than the award from your first-choice school. But a school's first financial aid offer doesn't have to be its last. Improving your aid award is possible. Depending on the type of college (private vs. public), you can appeal your award letter and ask for more aid. Private schools have the flexibility to offer additional institutional grant money.

If you are appealing an award package, you should be able to demonstrate that there is a legitimate need for additional aid. For example, you may have had a change in employment or an unusual family circumstance that occurred after you submitted the financial aid application.

When financial aid offers turn up in your mailbox, you must do three things if you want to appeal for more aid:

1. Understand the Components - First, you have to fully grasp what each school is offering you. Although, the financial aid award letter varies in format from school to school, it should contain the following items:

- A statement presenting your cost of college (tuition, fees, room and board, books, personal expenses, etc.).
- Your Expected Family Contribution (EFC), based on information you provided on the Free Application for Federal Student Aid (FAFSA).
- Your family's need (the cost of college minus your EFC).
- A listing of each aid source and dollar amount.
- A date by which you must return the award letter.

2. Compare Packages - Next, compare your aid packages carefully. They can be different as night and day. Consider both the amount you must pay out-of-pocket currently and the amount you'll eventually have to repay in the future. In other words, be wary of how much of the award is in the form of loans.

3. Respond to the Award Letter - Do not delay in responding to an award letter because you're waiting to hear from other schools first. You must be aware of award deadlines or the aid package can be revoked. Responding to an award letter does not commit you to attend the school. It just safeguards your award. In responding, you have three choices-- you can accept the award in its entirety, you can accept some components and reject others, or you can reject the offer entirely and request a revision in the composition of the package.

If you decide to appeal for additional aid, you must persuade the financial aid administrator (FAA) of the college of your need. You must structure your appeal to present your case in a well-thought-out and diplomatic manner and include the exact documentation you'll need to maximize your financial aid package. But you'll need to act soon before the colleges fill their freshman class and the aid is gone.

Provided by Gregory A. Fulcher, CFP®, CSA, CERTIFIED FINANCIAL PLANNER™ practitioner, 1-888-723-9223, Gregory.a.fulcher@ampf.com.

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Paul Blouin	LA One Call
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Terry McGarity	Englobal Engineering
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Lisa Baker	Sunland Fabricators
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Simone Landry	Shaw Group
Mary Poole	Shaw Group
Nikki Jordan	Shaw Group
Elizabeth Triche	Shaw-Syngenta
Darryl Jones	Michoud
Michael Allen	Magnolia
Mac Leger	Lafayette
David Martinez	Little Gypsy
Rhonda Ramirez	Sunland
Heather Duncan	Highlines Construction Company

REMEMBER... Immediate family members of our sponsor companies and retirees including spouse, child, sibling, parent, grandparent, grandchild, stepparents, stepchildren, stepsiblings and adoptive relationships can become Breco FCU members!

LOCATIONS AND HOURS

Main Office

1850 S. Sherwood Forest Blvd.
Baton Rouge, LA 70816
(225) 273-1529
(225) 273-4697 Fax
Toll Free: 1-800-361-1631
Loan Line: (225) 381-5790
Breco 24: 1-866-234-2117

North Blvd. Branch

446 North Blvd.
Baton Rouge, LA 70802
(225) 381-5791
8-555-5791 Inside Entergy
(225) 381-5783 Fax

Shaw Satellite Office

Office, 225-932-5859
(225) 932-5860 Fax

Hours: Monday - Friday 9:00 am - 5:00 pm
Drive-Thru Hours - 8:00 am - 5:00 pm
Website address: www.brecofcu.com

ATMs:

Main Office (Drive thru) • Riverbend Nuclear Plant

Credit Union Service Centers

Baton Rouge - 7018 Siegen Lane
Harvey - 1520 Westbank Expwy.
Metairie - 5500 Veterans Blvd. #100
Shreveport - 5804 Line Ave
Mandeville - 1291 N. Causeway Blvd, Suite 3.

Monday - Friday 9:00 am - 7:00 pm
Saturdays 9:00 am - 5:00 pm

Other outlet locations available nationwide.
Call for the location nearest you.

Staff

Main Office:

Ronnie Stephens, *President & CEO*
Cheryl Kirby, *Asst Manager*
Melissa Firmin, *Bookkeeper*
Brenda Simpson, *Loan Officer*
Yolanda Gilmore-Sampson, *Head Teller/Electronic Data Processor*
Demetria Brumfield, *Teller/Member Services Representative*
Latasha Harris, *Teller/Member Services Representative*
Christy O'Neal, *Business Development Officer*
Lori Vige', *Operations Assistant*

North Blvd.:

Kim Falgout, *Branch Manager & Senior Lender*
Mary Tillmon, *Member Services Representative*
Carmen Araya, *Teller/Member Services Representative*

Shaw Satellite Office:

Ina Kendall, *Asst Manager*